

Expert CV – Tahir Mahmood

B.A., MBA (HRM), WTO-Certified, INCOTERMS Specialist



Professional Title:

Senior Consultant – Public Procurement and Contract Management

Professional Summary

Tahir Mahmood is a seasoned expert in public procurement and contract management with over two decades of experience leading reforms and capacity-building initiatives across Pakistan’s public and private sectors. With a robust academic foundation, including postgraduate qualifications in Human Resources and WTO certification, he has played a pivotal role in aligning national procurement systems with international standards such as the World Bank, ADB, and USAID.

He has successfully conducted over 300 workshops, training more than 5,000 officials in procurement best practices, tender evaluation, and contract compliance. As Vice President at Wissen Pvt. Ltd., he specializes in developing procurement frameworks, risk mitigation plans, and supply chain optimization strategies, contributing to enhanced governance, operational efficiency, and transparency in public procurement processes.

Areas of Expertise/ Core Strengths:

- Public Procurement Management | Audits(Management, Prevention ,Control Monitoring and Evaluation)
- Contract Management | Logistics and Supply Management
- Tender Management | Specialist Inco Terms(ICC) International Trade and Letter of Credits
- Inventory Management

1. Public Procurement Reform:

- Developed procurement rules, regulations, and manuals for Pakistan’s Public Procurement Regulatory Authority (PPRA).
- Aligned national systems with global standards like World Bank and ADB frameworks.

2. Capacity Building and Training:

- Trained 5,000+ officials in procurement, contract management, and compliance through 300+ workshops.
- Specialized in delivering training on PPRA rules, tender evaluation, and risk management.

3. Technical Expertise in Procurement Systems:

- Established procurement cells, developed bidding documents, and refined supply chain systems.
- Implemented procurement reforms for health, education, and other sectors across provinces.

4. Risk Assessment and Monitoring:

- Designed risk mitigation plans and conducted procurement capacity assessments for donor-funded projects.
- Monitored compliance with procurement regulations and provided actionable insights for improvement.

5. Donor Coordination and Regulatory Alignment:

- Liaised with international donors (USAID, DFID, ADB) to harmonize procurement practices.
- Contributed to PEFA and OECD-DAC assessments and developed manuals aligning with global standards.

Professional Experience

- **Vice President & Lead Trainer, Wissen Pvt. Ltd.**
 - Conducted training workshops for public procurement officials and developed regulatory frameworks.
 - **Lead Trainer, DFID-Health Projects (2011–2012)**
 - Implemented procurement reforms for provincial health departments and trained officials in procurement systems.
 - **Director, PPRA (2008–2011)**
 - Monitored compliance with procurement rules and revised regulations to enhance transparency and efficiency.
 - **Visiting Faculty, CASE University and ARK Consulting Group**
 - Delivered specialized courses on public procurement and contract management.
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Notable Project Contributions

- **Public Procurement Reform:** Played a key role in federal-level procurement reforms, formulating PPRA rules and frameworks.
 - **DFID Health Projects:** Designed work plans and implemented procurement systems for health departments in KP and Punjab.
 - **Education Sector Projects:** Developed procurement manuals and conducted training for education officials under donor-funded programs.
 - **Donor Engagement:** Collaborated with USAID and DFID on procurement improvement initiatives, ensuring compliance with international standards.
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Academic Qualifications

- **Postgraduate:** Human Resources (SZABIST)
 - **Certification:** WTO Certification in Public Procurement
 - **Graduate:** Punjab University
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Key Achievements

- Conducted 300+ workshops on procurement, training officials from 300+ agencies.
- Formulated Procurement of Consultancy Services Regulations 2010 for PPRA.
- Developed risk mitigation frameworks and procurement monitoring tools for health and education projects.